



Sustainable
Construction

**Joint Meeting of
Sustainable Construction and Textile & Fashion Sector Group**

29-30/11/2018

Aachen, Germany

VENUE: Aachen Chamber of Commerce and Industry

Meeting minutes

- 10:20 Dr. Katerina Tzitzinou opened the meeting.
- 10:25 Federica Leonetti greeted all present participants.
- 10:27 Dr. Schaible welcomed the participants as a host.
- 10:32 An introduction round of all participants has begun. Members of both sector groups said a few words about themselves and their activities and presented the objects they brought to show: filament, stone waste, stone wool, sheep wool used in construction, female stocking, biocomposite fibre material used for construction purposes, glass marbles, textile fibre which are used as isolation, MDF-plates and piece of wood.
- 11:05 Ernst-Jan van Hattum holds his presentation (11:32). Fatma Sener had a question about available support tools for start-ups and Ernst-Jan van Hattum gave a few examples
- (11:40) Katerina Tzitzinou asked about the technology behind the product that Mr van Hattum presented. He gave a short explanation.
- (11:45) Katerina Tzitzinou wanted to know how Sector Groups and the Thematic Group Circular Economy could cooperate. Mr van Hattum suggested direct contacts and POD profiles.
- (11:50) Federica asked if Raffaella and other members of TG Access to Finance provide contacts of potential investors interested in fashion companies. Raffaella suggested to commit to do some scouting.
- 12:20 Dr. Andreas Koch holds his presentation.
- 12:35 Maximilian Lieser holds his presentation.
- (12:45) Gregor Stolarczyk had a question related to the price range of the offered products. Mr Lieser explained that they are trying to lower the prices (300 € - 400 €/m²).
- 12:50 Jan Oberfranc holds his presentation.
- (13:00) Fatma Sener wanted to know if the presented products are on the market. The

answer was positive.

(13:10) Mr van Hattum asked if the products are waterproof. The answer was again positive.

13:15 Lunch break.

13:45 Roberto Bassetto hold his presentation.

14:03 Erik Hengmith holds his presentation.

(14:15) Katerina Tzitzinou gave a few remarks regarding the Sector Group Sustainable Construction. She mentioned that although there are fewer agreements in sustainable construction, they have a greater financial weight and impact. Also, in H2020 the sustainable construction topics are only a fraction of the energy societal challenge and thus there are not many opportunities for research Pas, which are the vast majority of Pas in other sectors. SCSG produces mainly business Pas and Advisory services.

(14:21) Gregor Stolarczyk made a comment regarding German companies and problems with their internationalisation.

(14:22) Elena Angiolini commented on their Belgian clients and their activities in the UK and raised some concerns about future business opportunities after the UK left the EU.

(14:25) Marcin Olszewski pointed out the importance of the Future Build conference in UK for Polish companies.

14:40 Hans Kamphuis holds his presentation.

14:55 Dilay Kesten-Erhart holds her presentation.

(15:08) Michael Rössler asked if the presented platform could be used for the EEN clients.

(15:10) Katerina Tzitzinou wanted to know if we can register a PA or ASO in case the companies receive a financial help using the platform. Erik Hengsmith could not give a clear answer. Ernst-Jan van Hattum and Raffaella Benzzone both agreed that it can be an ASO because it means access to finance.

15:20 David Regeczi holds his presentation.

Katerina Tzitzinou wanted to know if Mr. Regeczi offers cultural training for immerging markets only, since FING is organising a mission to Egypt and it would be useful for

the delegates to get a cultural training before going to Cairo. His answer was that the cultural training is given only for emerging markets.

15:40 Elena Angiolini holds her presentation.

(15:45) Katerina Tzitzinou asked if the Batibouw fair in Brussels could be interesting for the Sector Group "Environment". The answer was positive.

(15:47) Katerina Tzitzinou suggested to Elena to organize a joint meeting of the Sector Group Sustainable Construction and the Sector Group Environment.

(15:48) Ernst-Jan van Hattum said that the Thematic Group "Circular Economy" would also participate.

15:55 Coffee break.

16:20 Robert Reichert holds his presentation.

16:38 Lars Meeß-Olsohn holds his presentation with the subject "Fascination for Textiles and Light".

(16:52) Fatma Sener wanted to know how he and his company do find partners for international projects. He answered that they have some constant partners but new ones are welcome.

16:45 Katerina Tzitzinou holds a closing speech. She says that the Sector Group is going to produce new articles about each company that was present at the meeting.

17:00 End.